



October 22, 2014

Greg Orton, Senior Buyer
The Corporation of the City of Victoria, Supply Management Services
1 Centennial Square, Victoria, BC V8W 1P6

RE: Market Sounding 14-059, Crystal Garden Leasing Opportunity

Dear Mr. Orton,

Ocean Networks Canada (ONC), an initiative of the University of Victoria, is a world-leader in ocean observing technology with undersea cabled ocean infrastructure in the Strait of Georgia, Saanich Inlet and off the west coast of Vancouver Island. We also have community ocean observatories in Cambridge Bay, Nunavut and Mill Bay, BC. ONC's Innovation Centre promotes the commercialization of ocean technology in Canada and operates a technologically advanced data management and archive system (Oceans 2.0).

I'm writing to express ONC's interest in engaging with the City of Victoria to determine if the Crystal Garden location would be mutually suitable. Ocean Networks Canada is one of only four Major Science Initiatives in Canada and was ranked 9th in Popular Science Magazine's 'Big Science: Universe's Ten Most Epic Projects'. Funded through a combination of federal, provincial and industry partnerships, Ocean Networks Canada has been identified as a critical Canadian science investment, and continues to grow support through commercialization and strategic partnerships, most recently with IBM Canada.

We have the potential to bring a team of 90 people, including scientists, engineers, data specialists and innovators to the downtown core. As our team is currently located in two locations, we are investigating opportunities for a new location that would accommodate our collaborative and cross-functional work style and our deep commitment to sustainability. Mindful of our footprint, we are talking with DIRT Environmental Solutions whose unique modular interior would complement the existing façade of Crystal Garden without requiring changes.

Given its heritage structure and its central location, we believe it would be an ideal site to showcase our world-leading ocean science activity and to engage with the Victoria community and visitors in the exciting world of ocean exploration. To learn more about Ocean Networks Canada and the unique role in ocean technology, please visit <http://www.oceannetworks.ca/onc-background>.

I look forward to discussing the Crystal Garden leasing opportunity with you further. I may be reached at kmoran@uvic.ca.

Yours sincerely,

Kate Moran, PhD
President and CEO